

26 October 2017

Mr Saqlain Hassan  
Rector PAAA and President PIPFA

Dear Mr Saqlain

On behalf of CIPFA, the Chartered Institute of Public Finance and Accountancy, may I express my congratulations on your appointment as the Rector, Pakistan Audit and Accounts Academy (PAAA), and also as President of PIPFA. Your commitment in helping to develop and strengthen public financial management in Pakistan is commendable and I would like to personally congratulate you on taking up such esteemed positions that will make such a positive impact on the accountancy profession in Pakistan. At CIPFA we look forward to working with you.

I was delighted to hear from Mr Muhammad Maqbool, (ex President, PIPFA) CIPFA Council member, that he recently attended a meeting with the PAAA, Mr Imran Iqbal and yourself, and the World Bank to discuss plans to build and develop capacity in public financial management for staff through the PAAA.

I understand that discussions were centred around the development of a specific qualification in corporate governance and a public financial management qualification which will meet the training and development needs of staff through the PAAA. As a global accountancy body specialising in public finance we have worked extensively, around the world, with donors on funded projects and are the most relevant partner in the development of PFM qualifications and training to fulfil the needs of the AGP and the funding organisations priorities.

Having discussed the developments of this meeting with Mr Maqbool we are delighted to confirm that we had already mapped the PIPFA qualification and continue to offer five paper exemptions to PIPFA members which are listed below:

- Strategy and Policy Development
- Company Financial Reporting
- Audit and Assurance
- Financial Accounting
- Management Accounting.

In addition to support your objectives in the development of a dedicated PFM qualification for public sector staff and PIPFA members we would propose five additional papers are taught in Pakistan, through the PAAA. We have options both online as well as face to face teaching expertise that we would be willing to transfer over to key staff you identify. Successful completion of the proposed new PFM qualification named the "CIPFA Advanced Diploma International Public Financial Management" could be assessed by CIPFA or PIPFA, and would include the following papers:

- Business Change Management
- Financial Management
- Public Service Financial Reporting
- Public Finance
- Governance, Public Policy and Ethics.



There are an additional two papers in the CIPFA International Public Financial Management qualification, at the CIPFA Strategic level which will need to be completed before we can award full CIPFA membership. We can discuss the teaching and delivery of these final two papers either in country or in the UK. As an overview please see attached *Appendix 1* highlighting the full CIPFA qualifications and papers mentioned.

The proposed PFM qualification is very much a cursory suggestion of how and what we might develop as a relevant pathway for public sector staff in Pakistan, to provide the most relevant training and qualifications which recognise them as members of CIPFA.

I am confident that Mr Muhammad Maqbool, CIPFA Council member, is highlighting our relevance and expertise. In addition I would welcome a call with you and your team to discuss how CIPFA can support your objectives to strengthen public financial management in Pakistan. Should you visit London in the near future I would be delighted to welcome you to visit our office in London. With your wealth of experience as a public finance leader, and support of the accountancy profession I look forward to working with you to help make a difference.

Yours sincerely



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Chief Executive

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## APPENDIX 1

### PIPFA route to CIPFA membership

CIPFA membership is a recognised symbol of professional excellence which influences public financial management worldwide. PIPFA members joining the CIPFA network will build on existing skills and training to keep them up to date with the latest developments in public finance, gain accreditation and get access to a range of products and services to enhance knowledge, skills and career development. CIPFA has identified the following route for PIPFA members to get recognised for their experience and training in the public sector.

#### 1. CIPFA Affiliate Membership

Full members of PIPFA in good standing, working in the public sector can be offered the CIPFA Affiliate Membership designation. This is based on five exemptions being awarded from the CIPFA International Public Financial Management qualification. Please see the exemptions highlighted below in red.

- PIPFA members simply complete the online application form and submit their CV which will be assessed via the CIPFA membership committee, to award CIPFA Affiliate Membership.
- PIPFA members applying for CIPFA Affiliate Membership pay no exemption fees and are exempt from our workplace practical experience requirements up to the level of CIPFA Affiliate Membership.

#### 2. CIPFA Advanced Diploma International Public Financial Management

The proposed PFM qualification papers are highlighted in blue in the CIPFA qualification structure below. These can be taught in country, and we can train the trainers to ensure that the quality of training from CIPFA is followed through your training experts.

### CIPFA International Public Financial Management qualification

Notes:

- CIPFA papers highlighted in red are the CIPFA exemptions awarded to full PIPFA members.
- CIPFA papers highlighted in blue to form part of the proposed "CIPFA Advanced Diploma International Public Financial Management".

